



### The network of IT competence

### We...

- ...are a network of personal contacts from the IT sector.
- ...bundle the competence of the IT sector and are the contact point for media and companies.
- ...mediate for our more than 190 members business and network contacts.
- ...speak with those responsible in the state of North Rhine-Westfalia as well as the communal and scientific institutions.

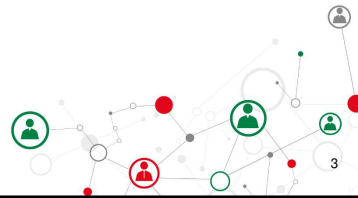


## We...

- ...contact other business associations within North Rhine-Westfalia.
- ...organize events and offer exchange platforms for technical and customer topics.
- ...have decentral structures with regional areas in Bergisches Land, Dortmund, Duisburg-Niederrhein, Essen and Ruhr-Mitte.

[www.networker.nrw](http://www.networker.nrw)

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## Main focal competences in our network

- ⇒ Cloud Computing
- ⇒ Information Security
- ⇒ IT Consulting
- ⇒ IT Infrastructure
- ⇒ IT law
- ⇒ Knowledge Management
- ⇒ Qualifying and Training
- ⇒ Quality Management Systems
- ⇒ Software Development
- ⇒ Web presence

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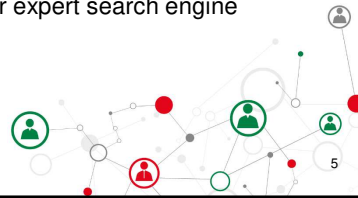


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## Added benefits for members

- ⇒ You can build a network with other branches and you can meet valuable business contacts.
- ⇒ You receive business and project requests, exclusively within our network.
- ⇒ You benefit from our contact to the chambers of industry and commerce, business development agencies and scientific institutions within North Rhine-Westfalia.
- ⇒ We offer you our own job employment website for exclusive job advertisement.
- ⇒ You are present on our website, within our expert search engine and in our competence brochure.

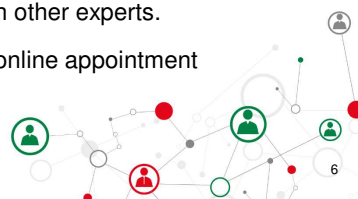
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## Added benefits for members

- ⇒ Your experts speak in our working groups, information sessions and conventions.
- ⇒ You use our different working groups like Big Data / Cloud, CRM, the Entrepreneurs Club, Information Security, Social Media and softworker NRW.
- ⇒ As a supporting member at eco you can use an advanced spectrum of offers.
- ⇒ With our monthly newsletter you will be up-to-date about current events and offers.
- ⇒ In our working groups you can interact with other experts.
- ⇒ Dates of your events will be shown in our online appointment calendar.

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## Our activities (in summary)

- ⇒ **nrw.uniTS** – IT-Security within North Rhine-Westfalia  
A project funded by the state of North Rhine-Westfalia  
[www.nrw-units.de](http://www.nrw-units.de)
- ⇒ **Akademie.NRW** – Workshops for Chief Executive Officers, Board members and decision makers  
[www.akademie.nrw](http://www.akademie.nrw)
- ⇒ **ISIS12** – The Information-Security-Management-System primarily for small and mid-sized companies, craft business and community administrations  
[www.isis12.nrw](http://www.isis12.nrw)

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## Our activities (in summary)

- ⇒ Working groups presently installed for topics like Big Data / Cloud, CRM, the Entrepreneurs Club, Information Security, Social Media and softworker NRW
- ⇒ Regular networking activities within the regional areas
- ⇒ IT consulting hour, presently in our regional areas Bergisches Land, Dortmund, Duisburg-Niederrhein and Essen
- ⇒ Monthly newsletter
- ⇒ Competence brochure as overview of the portfolio of our members (4<sup>th</sup> edition published August 2017)

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## Our co-operation...

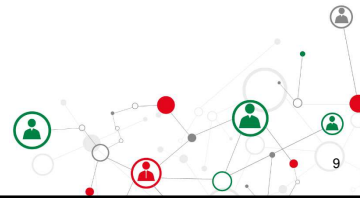
...with eco – Association of the Internet Industry e.V.



- ⇒ an already long-standing and, since 2016, a close partnership.
- ⇒ members of networker NRW can get free membership as a supporting member at eco, on request.
- ⇒ German-wide penetration power up to the political capital city Berlin.

[www.eco.de](http://www.eco.de)

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## Our co-operation...

...with partners and networks:

- ⇒ Business Angels Netzwerk Deutschland e.V. (BAND)
- ⇒ CPS.HUB NRW
- ⇒ Digital Hub Cologne
- ⇒ „Digitale Wirtschaft“ Nordrhein-Westfalen
- ⇒ Entrepreneur Association Essen e.V. (EUV)
- ⇒ EuroCloud Deutschland\_eco e.V.
- ⇒ pro Ruhrgebiet e.V.
- ⇒ ruhr:HUB
- ⇒ TeleTrusT – Bundesverband IT-Sicherheit e.V.

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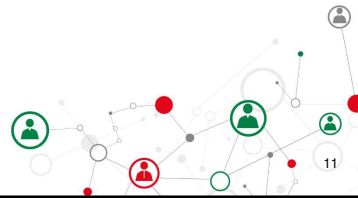


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## Our partnerships

- ➔ **Alliance for Cyber-Security (BSI)**  
We are a multiplier
- ➔ **Bayerisches IT-Sicherheitscluster**  
We are the exclusive partner for ISIS12 within North Rhine-Westfalia
- ➔ **Bitkom**  
We are the partner network within North Rhine-Westfalia
- ➔ **Genesis Software**  
We have a sales partner for the software „infra-struktur“
- ➔ **Work Inn**  
We have a partner for office and seminar rooms as well as co-working space

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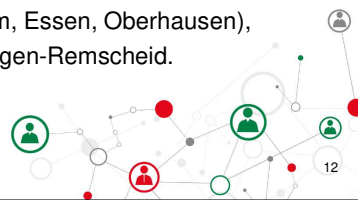


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## Our contacts

- ➔ **Business Development Agencies**  
Bochum, Bonn, Dortmund, Duisburg, Gelsenkirchen, Essen, Köln, Krefeld, Kreis Mettmann, metropol Ruhr GmbH, Mülheim/Ruhr, Ratingen, Rheinisch-Bergische Wirtschaftsförderung, Oberhausen, Velbert, wir4 (Moers, Kamp-Lintfort, Neukirchen-Vluyn and Rheinberg), Wuppertal.
- ➔ **Chambers of Industry and Commerce**  
Bonn/Rhein-Sieg, Dortmund, Düsseldorf, Hagen, Köln, Mittlerer Niederrhein (Krefeld), Mittleres Ruhrgebiet (Bochum), Niederrhein (Duisburg, Wesel, Kleve), Nord-Westfalen (Münster), Ruhr (Mülheim, Essen, Oberhausen), Süd-Westfalen (Hagen), Wuppertal-Solingen-Remscheid.

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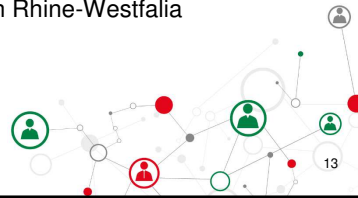


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## Our contacts

- ⇒ Deutsche Messe AG (CeBIT, Hannover fair,...)
- ⇒ eLotse Südwestfalen-Hagen
- ⇒ Horst Görtz Institute for IT-Security at the Ruhr University Bochum
- ⇒ Institute for Internet-Security if(is) at the University of Applied Sciences, Westfälische Hochschule Gelsenkirchen
- ⇒ Ministry of Culture and Science of the State of North Rhine-Westphalia
- ⇒ Ministry of Economics, Innovation, Digitalization and Energy of the State of North Rhine-Westphalia
- ⇒ Ministry of the Interior of the State of North Rhine-Westphalia
- ⇒ State Office of Criminal Investigation North Rhine-Westphalia (the Cybercrime competence center)

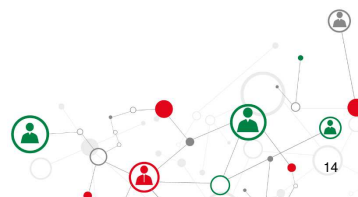
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## Our contacts

- ⇒ Mittelstand 4.0-Agency "processes" (FTK)
- ⇒ NRW.INTERNATIONAL
- ⇒ NRW.INVEST
- ⇒ paluno – The Ruhr Institute for Software Engineering
- ⇒ University Duisburg-Essen – Institute of Informatics and Business Information Systems (ICB)
- ⇒ VDMA NRW
- ⇒ Zenit GmbH

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**We network the IT sector  
in North Rhine-Westfalia**